

Mid-West University
Examinations Management Office
Surkhet, Nepal
Chance Examination-2080
Bachelor of Business Studies (BBS)
Semester - VII

Subject: Managerial Personality Development

Course Code: MGMT 471

Full Marks: 60 Pass Marks: 30

Time: 3: 00 Hours

You are required to answer in your own words as far as applicable. Figures in the margins indicate full marks.

SECTION A: VERY SHORT ANSWER QUESTIONS (10 X 1 = 10 MARKS)

Answer **ALL** questions.

1. Define leadership.
2. Mention the nature of personality.
3. Who is a mentor?
4. Define group discussion.
5. Define personality?
6. Who was the founder of 'Social Learning Theory'?
7. What is behavior modification?
8. State any four characteristics of leadership.
9. Which type of leadership style is Laissez-fair leadership?
10. Define organizational change.

SECTION B: SHORT ANSWER QUESTIONS (3 X 8 = 24 MARKS)

Answer any **THREE** questions.

11. Explain the major personality attributes that influence the organization's behavior. [2+6]
12. What is mentorship? Explain the benefits of mentorship. [2+6]
13. What is Group Discussion? Explain the techniques for Group Discussion. [2+6]
14. If you are the manager of a company, which leadership style (Autocratic or democratic or Laissez-fair) would you like to apply and why? Explain in your own words. [8]
15. Briefly explain the individual sources of resistance to change. As a manager of an organization, how would you solve the problem of resistance to change? [4+4]

SECTION C: LONG ANSWER QUESTIONS (2 X 13 = 26 MARKS)

Answer any **TWO** questions.

16. Explain the qualities that are required for an effective leadership. Briefly explain the emerging approaches to leadership. [5+8]
17. What are the determinants of Personality? Explain the 'Big Five Personality Traits'. [5+8]
18. What is learning? Explain the components of learning. What are the factors influencing learning? Explain. [3+5+5]

THE END